



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009
 EXPIRATION DATE: 12-31-2009
 PAGE: 1 of 4

VENDOR:

Walling Water Management
PO Box 5208

Sioux Falls, SD 57117-5208
USA

VENDOR CONTACT:

Pat Moran
PHONE: 800-843-2326 **EXT:**
EMAIL:

ISSUER:

JEANETTE CHUPP
PHONE: 515-281-6288
EMAIL: Jeanette.Chupp@iowa.gov

FOB FOB Dest, Freight Prepaid

Contract For: Water Treatment

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachment 1: General Terms and Conditions for services/goods posted at http://das.gse.iowa.gov/terms_services.pdf and http://das.gse.iowa.gov/terms_goods.pdf. Attachment 2: Contractor's Response to RFP070300S004 of Nov. 15, 2002, on file with the Iowa Dept. of Administrative Services. "Secondary Contract" to provide hands-off "Liquid" Water Treatment at 42% discount from current price list.

- Main Contact: Pat Moran, VP/GM. E-Mail: pmoran@wallingwater.com
 Office Phone: 800-843-2326 ext. 12, or FAX 605-336-8045 or Cell Phone: 605-366-9056

CHEROKEE Mental Health Institute and JOHNSTON "Public Defense" and WOODWARD Resource Center- Jon Kruse, Senior Technical Specialist, E-Mail: jkruse@wallingwater.com, Office Phone: 800-843-2326 or Cell Phone: 712-299-0416

ANAMOSA State Penitentiary and INDEPENDENCE Mental Health Institute - Senior Technical Specialist: Rich Gulasy, E-Mail: rgulasy@wallingwater.com and Regional Manager: Paul Reinartz, E-Mail: preinartz@wallingwater.com
 Office Phone: 800-843-2326 or Cell Phone: 563-349-2273

CLARINDA Treatment Complex and GLENWOOD Resource Center Contact -Jim Tische, Senior Technical Specialist, E-Mail: jtische@wallingwater.com
 Office Phone: 800-843-2326 or Cell Phone: 402-525-8506

Shipping Contact: Kent Harnisch, Phone 800-843-2326 or E-mail: kharnisch@wallingwater.com

RENEWAL OPTIONS

FROM 01-01-2010 TO 12-31-2010

AUTHORIZED DEPARTMENT

ALL

*Note: Added Newton, Ankeny Lab Building,
 and Des Moines Capitol Complex*

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Walling Water Management</i>		AGENCY NAME <i>Iowa Dept. of Administrative Services</i>	
BY (Authorized Signature) <i>Pat Moran</i>	Date Signed <i>3-5-09</i>	BY (Authorized Signature) <i>Jeanette Chupp</i>	Date Signed <i>Feb. 24, 2009</i>
Printed Name and Title of Person Signing <i>Pat Moran</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>208 W. Westport Ave, Sioux Falls, SD</i>		Address <i>1305 E. Walnut, Des Moines, Iowa</i>	



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MA# 005 3545-09

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PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		885	\$0.000000 \$0.000000
			WATER AND WASTEWATER TREATING CHEMICALS WATER AND WASTEWATER TREATING CHEMICALS Chemicals are available at 42% discount from the current Walling Water Management Price List. Place orders via phone 800-843-2326 or FAX 605-336-8045 or e-mail address: DBADER@WALLINGWATER.COM	
2	1.00000	MO	89015	\$1,097.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical CHEROKEE Mental Health Institute, 1251 West Cedar Loop, Cherokee, Iowa. Monthly Fixed Fee for chemicals and regularly scheduled monthly service (Option #1.): \$ 1,097.00/month Cherokee Purchasing Agent: Janet Peck, Ph. 712-225-2594	
3	0.00000		89015	\$0.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical INDEPENDENCE Mental Health Institute, 2277 Iowa Avenue, Independence, Iowa, shall receive water treatment chemicals on an as-needed basis only at 42% discount. No service is requested at this time. Independence Purchasing Agent: Michelle Grinnell, Ph. 319-334-2583.	
4	0.00000		89015	\$0.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical GLENWOOD Resource Center, 711 South Vine, Glenwood, Iowa, shall receive water treatment chemicals on an as-needed basis only at 42% discount. No service is requested at this time. Glenwood Purchasing Agent: Betty Hauger, Ph. 712-527-4811	
5	0.00000		89015	\$0.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical JOHNSTON: Iowa Dept. of Public Defense - Military, Bldg. B-61, Camp Dodge, 7105 NW 70th Avenue, Johnston, Iowa. This facility shall receive water treatment chemicals only, on an as-needed basis. Purchasing Agent: Joyce McIntire, Ph. 515-252-4556	
6	0.00000	MO	89015	\$800.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical Anamosa State Penitentiary Water Treatment Program at \$800 per month to begin January 1, 2009, as coordinated with Jill Kennebeck and Greg Wagner at Phone 319-462-3504.	
7	0.00000	MO	89015	\$545.000000 \$0.000000
			Complete Water Treatment Systems, Chemical Complete Water Treatment Systems, Chemical Clarinda Treatment Complex Water Treatment Program at \$545 per month to begin Jan. 1, 2009, coordinated with Carl Buck, Ph. 712-542-2161	
8	0.00000		885	\$0.000000 \$0.000000



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 PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
WATER AND WASTEWATER TREATING CHEMICALS				
Water Treatment Chemicals for WOODWARD				
WOODWARD Resource Center, Water Treatment Chemicals Only to be ordered an as as-needed basis.				
Sales Rep. Jon Kruse at 712-301-5030.				
55 Gallon containers available as follows:				
Boiler Products...				
BWT-18 Oxygen Scavenger, 572#, \$1.46/#				
BWT-284 Boiler Dispersant, 528#, \$1.74/#				
RLT-89 Condensate Return, 435#, \$3.34/#				
Cooling Tower Products				
CWT-961 Scale/corrosion Inhibitor, 539#, \$2.53/#				
A-727 oxidizing biocide, 550#, \$.53/#				
A-261 Non-Oxidizing biocide, 520#, \$4.06/#				
9	0.00000	MO	89015	\$580.000000 \$0.000000
Complete Water Treatment Systems, Chemical				
Newton Correctional Facility, Water Treatment				
Water Treatment Program per the January 15, 2009, pricing submitted to Ed Hicks ... \$580.00 per month.				
Sales Contact: Jon Kruse				
10	750.00000	MO	89015	\$0.000000 \$0.000000
Complete Water Treatment Systems, Chemical				
Ankeny Laboratory Building Water Treatment				
Water Treatment products and services shall be provided to the Ankeny Laboratory Building, 2224 South Ankeny Blvd., Ankeny, Iowa, 50023, per the January 15, 2009 pricing submitted to Ken Thornton at \$750.00 per month. All deliveries and services shall be coordinated on-site with Dan Gates at phone 515-208-2014				
Walling Water Sales/Service Contact: Jon Kruse				
11	0.00000	MO	89015	\$4,060.000000 \$0.000000
Complete Water Treatment Systems, Chemical				
Des Moines Capitol Complex, Water Treatment				
Water Treatment products and services shall be provided to the State of Iowa Capitol Complex per the \$4,060/month pricing submitted to Ken Thornton on January 15, 2009.				
Shipments shall be directed to:				
State of Iowa, Dept. of Administrative Services				
Attn: Ken Thornton, Administrator of Operations and Design Services				
109 S.E. 13th Street				
Des Moines, Iowa, 50319, Phone 515-242-5123.				
Walling Water Service Contact: Jon Kruse				



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PAGE: 4 of 4

TERMS AND CONDITIONS

Terms & Conditions Service

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for service contracts are posted at: http://das.gse.iowa.gov/terms_services.pdf

Terms & Conditions Goods

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf



WALLING

WATER MANAGEMENT

Capitol Complex

2003 N. Westport Avenue PO Box 5203
Sioux Falls, SD 57117-5203

Office: 605-336-6710
Toll-free: 1-800-843-2326
Fax: 605-336-8043
WALLINGWATER.COM

January 15, 2009

Ken Thorton
Plant Operations Manager
Capitol Complex
Des Moines, I 50319

Mr. Thornton:

Thank you for your time today to visit with you. We certainly appreciate the opportunity to visit your location and review your water treatment program for the Capitol Complex and the Iowa Lab Facility in Ankeny.

This letter is a detailed summary of the treatment approach Walling Water Management will provide at both your locations. **For the monthly price of \$4060.00** we will treat the Capitol Complex and **for the monthly price of \$750.00** we will treat the Iowa Lab Facility. The Walling program will;

1. Provide monthly service beginning January 2009 with our first billing in February 2009
2. Use up the current inventory of water treatment chemistry
3. Provide a site operation manual to include testing instructions and trouble shooting guidelines once Walling Chemistry is in use.
4. Provide training for operators on Walling chemistry
5. Provide hands off bulk delivery and drum return on all chemistry
6. Utilize all the existing feed and control equipment and supply replacement probes as needed or annually whichever ever comes first.
7. Provide testing reagents as needed.
8. Be available via phones 24/7 to support your operations
9. Provide an annual corrosion study on all cooling systems and condensate return systems.

Jon Kruse will be your primary representative and Paul Reinartz will be available for back up support. Jon has 9 years direct and 23 years indirect experience and Paul has 31 years experience.

We certainly appreciate this opportunity and we are ready to serve your needs, as your water treatment supplier, as soon as you wish.

Sincerely;

Paul J Reinartz Jr, CWT
Central Regional Manager
Walling Water Management

Jon F. Kruse, CWT
Senior Technical Specialist
Walling Water Management



WALLING

WATER MANAGEMENT

Newton

2003 N. Westport Avenue PO Box 6203
Sioux Falls, SD 57117-6203

Office: 605-336-6710
Toll-free: 1-800-843-2326
Fax: 605-336-6046
WALLINGWATER.COM

January 15, 2009

Ed Hicks
Newton Correctional Facility
Newton, IA 52641

Mr. Hicks;

Thank you Mr. for giving Walling Water Management the opportunity to present our proposal to treat and to service your water treatment systems. Upon your approval, Jon Kruse is available mid to late next week to visit your facility and discuss initial chemical services and systems evaluations.

This letter spells out our treatment program under the signed agreement we have with the State of Iowa RFP070300S004 agreement 3545-09. I have broken the letter into two sections. The first covers the data used to calculate the annual price. The second section covers specific services provided under the contract, related to your location. RFP070300S004 and agreement #3545-09 has all the services covered under the contract listed.

Section One: Data

Hot and Chill Loop Systems Data

- Boiler Nitrite 800 -1200 ppm
- Blended Sludge Conditioner, Deposit /Corrosion inhibitor
- All liquid product

Cooling Tower Systems

- Corrosion/Scale Inhibitor
- Dual Biocide / Oxidizer & Non-Oxidizer

Wastewater Odor Control

- Duplicate Oxidizer to current application (not on contract; pay as needed)

Section Two: Pricing

The annual price, to treat the above systems is \$6,960 per year at \$580 per month. We will bill in equal monthly installments, on the first of the month, of \$580.00. This contract price is effective for one-year.

The 2009 contract will only have 12 billings if billed in January, or 11 billings if billings and service begin in February.

Section Three: Services covered under the contract

- Monthly service and testing
- Written report generation at the end of the service call
- **Use up all existing inventory from past supplier**
- All required chemistry to treat the above systems
- Utilize the existing automation
- Provide testing reagents and meters
- Provide training and site manuals
- Be present for boiler internal inspections as required
- 24 hour availability

We realize that service is what we are supplying, first and foremost. Our reputation as a customer-oriented company has taken many years to develop and we will continue to follow this philosophy at your location, if given the chance.

We thank you for this opportunity. We hope you find our pricing, and our business philosophy acceptable. We want to earn your business today and keep it tomorrow.

You can call me at 605-366-9056 (cell) or 800-843-2326 (office) if you require additional information or wish to start the contract. You can also contact Jon Kruse at 712-301-5030.

Sincerely;

Pat Moan

Pat Moran
Walling Water Management
VP / GM

Cc: Jon Kruse
Jeanette Chupp